

# Comparative Policies on Cocoa Development

Policies	INDONESIA	MALAYSIA	INDIA	CHINA	AMERIKA	EUROPEAN UNION
1. Import Tariff						
* Cocoa Bean	5%	0%	0%	0%	0%	0%
* Processed Cocoa	5 - 15 %	10 - 25 %	30%	10 - 22 % (FTA = 0%)	14%	7,7 - 9,6 %
2. Non Tariff	Non					
* SNI	Fermented 50%					
* Quality monitoring for Export	According to SNI (Non Fermented allowed)					

*SNI: Indonesia National Standard*

## Plantation Revitalization Development Plan (1000 Ha)

	2006	2007	2008	2009	2010	Sub-Total
<b>Expansion</b>	0	23	29	29	29	110
<b>Replanting</b>	0	10	15	16	13	54
<b>Rehabilitation</b>	0	7	10	10	9	36
<b>Total</b>	<b>0</b>	<b>40</b>	<b>54</b>	<b>55</b>	<b>51</b>	<b>200</b>

Source: Directorate General of Plantation, 2006

# EFFORT TO REVITALIZE COCOA INDUSTRY

## 1. Improve production and productivity :

- Improve crops quality and provide good varieties of cocoa crops.
- Introduce "Good Farming Practice" on the use of rational fertilizing, frequent harvesting, pruning, good farm sanitation practices, plastic sleeving and continuous maintenance.
- Tree regeneration technology (side grafting has attracted significant interest from farmers)

## 2. Effort to prevent Cocoa Pod Borer (CPB) Problems :

- Integrated control technique including biological controls that use pheromones to trap male CPB.
- Providing training and technical assistance to farmers.
- Development of CPB resistant varieties in endemic area, which has been explored in North Sumatera and Sulawesi.

### 3. Quality improvement (fermentation)

- Obligation of the farmers to ferment the cocoa bean.
- Counseling on cocoa fermentation.
- Government regulation to discourage export of unfermented cocoa bean.

### 4. Capacity Building

- Development of research center (now already set-up in Soppeng, South Sulawesi).
- Sustainable technical counseling.
- Need infrastructure (such as building, seedling, roads, tools) and qualified people.

## 5. Financial support

- Loan for farmers by Bank, such as BRI and Regional Development Bank of Southeast Sulawesi.
- Better price to attract farmers to produce fermented cocoa bean.

## 6. Encourage cooperation/partnership between farmers and cocoa industries as well as traders to produce high quality cocoa bean.

